



Press Release

France, 17 May 2019

Media Contact
Johanna Mistretta
+33 4 91 19 16 16
bleuciel@societebleuciel.com

DRT announces new partnership with Quimidroga in Europe

DRT, the French manufacturer of rosin and turpentine derivatives extracted from pine chemicals, is pleased to announce an agreement with Quimidroga, specialized in the marketing and distribution of chemical ingredients. The new partnership will secure the distribution of Resinoline® BD 2 (TOFA-Tall Oil Fatty Acids) and Resinoline® BD 25-30 (DTO-Distilled Tall Oil) throughout Spain, Portugal and Northern Africa.

Highlights & rationale

- **The new mandate follows the termination of the partnership between Ingevity and DRT**
- **Quimidroga becomes direct and exclusive distributor and can rely on DRT's continued supply of TOFA and DTO**
- **Customers will benefit from the extended and local presence of Quimidroga in the Iberian Peninsula and Northern Africa to serve high quality products with short lead-times**

Following the agreement with Azelis -ensuring the distribution of its ingredients in Northern Europe- DRT carries on developing and securing its network with a new partnership with Quimidroga. Eric Moussu, Director Sales & Marketing at DRT, explains: *"With an extensive market knowledge and constant work to better serve its customers and suppliers, Quimidroga is a partner of choice in the Iberian Peninsula. Thanks to this agreement, we will be able to address application markets in Spain, Portugal and Northern Africa."*



Effective 1st October 2019, this agreement is the result of DRT's and Quimidroga's long-term collaboration. Both companies already have a distribution agreement concerning DRT's resins (dedicated to adhesives, coatings and rubbers) for the Iberian Peninsula, France and Turkey.

Marc Elias, Adhesives & PU Business Director at Quimidroga, adds: *"Thanks to this partnership, Quimidroga will strengthen its relationship and synergies with one of its key suppliers for resins and bio-based products and at same time will be able to secure its leading position and growth in key markets, granting the supply of European based products while bringing stability and continuity in front of customers, who will keep on dealing with same commercial contacts."*

The collaboration allows Quimidroga to maintain its products portfolio with key bio-based references which will help customers in developing sustainable solutions for their current and future needs.

About DRT

DRT specializes in the development of rosin and turpentine extracted from pine stumps. As a French family-owned company, DRT employs 1,350 people and boasts sales of €550 million. Over 90% of sales are generated in international markets. DRT has sales offices and numerous industrial sites across the globe, including four factories in France, two in the US, one in China and three in India through a joint venture. DRT mainly supplies the perfume, adhesive, rubber, ink and food supplement markets.

To learn more about DRT, visit: <http://www.drt-france.com>

About Quimidroga

Quimidroga, founded in 1944, is a Spanish family-owned company with a turnover of 880 million €, employing 500 people and being the leading distributor in the Iberian Peninsula of a wide range on chemicals, which goes from commodities to a high specialized fine chemicals and ingredients for the markets of food, feed, pharma, cosmetics, detergency, flavour and fragrances, coatings, inks, adhesives, water treatment, paper, polyurethanes, lubricants, etc... Beyond Spain and Portugal, where Quimidroga has sales offices and local warehouses, the company is also present through its different affiliates in France, Italy, North of Africa and Turkey.

To learn more about Quimidroga, visit: <https://www.quimidroga.com/>